

## Message Text

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PAGE 01 STATE 004006  
ORIGIN ARA-10

INFO OCT-01 ISO-00 OES-06 EB-07 COME-00 L-03 AGRE-00  
DLOS-06 SAL-01 CG-00 DOTE-00 INT-05 TRSE-00 DODE-00  
H-01 CIAE-00 INR-07 NSAE-00 SS-15 NSC-05 NSCE-00  
SSO-00 USIE-00 INRE-00 /067 R

DRAFTED BY ARA/AND/E:JAALLITTO:MMS  
APPROVED BY ARA/AND/E:JAALLITTO  
OES/OFA/FA - KCLARK-BOURNE(PHONE)  
-----072229Z 108649 /73  
O R 072210Z JAN 77 ZFF4  
FM SECSTATE WASHDC  
TO AMEMBASSY QUITO NIACT IMMEDIATE  
INFO AMEMBASSY LIMA  
AMCONSUL GUAYAQUIL  
AMEMBASSY MEXICO

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E.O. 11652: N/A

TAGS: EFIS, EC, PFOR, PLOC, PE

SUBJECT: OBTAINING FISHING LICENSES BY RADIO

REFERENCE: A) GUAYAQUIL 0035 (NOTAL) B) STATE 1925  
(NOTAL)

1. GOOD NEWS. BECAUSE OF THE BANK OF AMERICA'S (BOA)  
RECOMMENDATION THAT THE AMERICAN TUNABOAT ASSOCIATION (ATA)  
HIRE AN AGENT IN GUAYAQUIL TO HANDLE THE PURCHASE OF  
FISHING LICENSES FOR ATA VESSELS, ATA GENERAL MANAGER  
FELANDO HAS REVERSED HIS PREVIOUS DECISION. ACCORDINGLY,  
ATA WILL HIRE AN AGENT. THE NEXT STEPS ARE AS FOLLOWS:

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A) THE BOA BRANCH IN GUAYAQUIL WILL SEND A LIST OF POSSIBLE  
AGENTS TO THE BOA BRANCH IN SAN DIEGO;

B) MR. SCOTT BESSMAN OF THE INTERNATIONAL BANKING OFFICE OF  
THE SAN DIEGO BOA BRANCH, PLUS AN ATA REPRESENTATIVE, WILL  
GO TO ECUADOR TO INTERVIEW, DECIDE ON, AND HIRE THE AGENT  
(NOTE: NO DATE HAS BEEN SET FOR THE TRIP; ALSO, ATA HAS

SOMEONE IN MIND FOR THE AGENT'S JOO, BUT FELANDO COULD NOT BE REACHED, AND HIS SUBORDINATE, MICHAEL ZOLEZZI, WHO IS THE SOURCE OF THIS REPORT, DID NOT KNOW THE MAN'S NAME);

C) THE GUAYAQUIL BOA BRANCH WILL RECEIVE A LIST OF ALL ATA MEMBER BOATS, WHICH CONSTITUTES APPROXIMATELY 80 PERCENT OF THE ENTIRE US TUNABOAT FLEET (NOTE: THAT LIST HAS ALREADY BEEN GIVEN TO THE SAN DIEGO BOA BRANCH, WHICH WILL TELEX IT TO GUAYAQUIL);

D) THEN ONCE THE AGENT AND THE GUAYAQUIL BOA BRANCH ARE READY TO START, THE PROCEDURE SET FORTH IN PARAGRAPH TWO OF REFTEL A WILL BE USED (NOTE: ZOLEZZI CONFIRMED THAT JANUARY 7 AND SAID THAT HE HOPED THE GUAYAQUIL BOA BRANCH WOULD PAY FOR THE LICENSES IMMEDIATELY, THEN BILL ATA VIA SAN DIEGO; ATA WOULD PAY THE BOA IN SAN DIEGO LICENSE PER LICENSE - THERE WOULD NOT BE A SPECIAL ACCOUNT FOR THIS; WE COMMENTED THAT MIGHT SLOW THINGS DOWN IF THE GUAYAQUIL BOA BRANCH DOES NOT PAY FOR THE LICENSE UNTIL ITS SAN DIEGO BRANCH TELEXES WORD THAT MONEY HAS BEEN DEPOSITED, BUT ATA IS HOPING THAT WILL NOT BE THE CASE).

2. FYI: IN RESPONSE TO QUESTIONS, ZOLEZZI SAID THE TUNABOAT CAPTAINS WOULD BE GIVEN INSTRUCTIONS NOT TO FISH WITHIN THE 200-MILE LIMIT UNTIL THEY RECEIVED WORD THAT THE LICENSE HAD BEEN OBTAINED. ZOLEZZI ANSWERED THAT QUESTION AFTER A PAUSE, HOWEVER, AND WITH SOME HESITATION, SO DON'T COUNT ON IT.

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3. ALSO FYI: ZOLEZZI SAID THAT A NATIONAL MARINE FISHERIES SERVICE (NMFS) REPORT ISSUED JANUARY 6 STATES THAT A WARMING TREND IN THE WATER OFF ECUADOR AND PERU HAS BEGUN, WHICH PRESAGES A GOOD YEAR FOR BOTH YELLOWFIN AND SKIPJACK TUNA. HE CONFIRMED THAT ABOUT 40 TUNABOATS LEFT SAN DIEGO JANUARY 5 HEADING SOUTH (NOT ALL HEADING FOR ECUADOR NECESSARILY), AND THAT MORE WILL BE LEAVING SOON BECAUSE OF THE NMFS REPORT. HE SAID THAT FELANDO'S REPORT OF A POSSIBLE BAD YEAR FOR SKIPJACK (REFTEL B) WAS BASED ON PRIOR INFORMATION THAT IS NOW OUT-OF-DATE.

4. FINALLY, PLEASE PUT AMEMBASSY MEXICO ON ALL CABLES CONCERNING FISHERIES BECAUSE THERE IS A FISHERIES ATTACHE THERE, AND AMEMBASSY LIMA ON ALL CABLES CONCERNING OBTAINING LICENSES BECAUSE THEY ARE INTERESTED.

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## Message Attributes

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**Channel Indicators:** n/a  
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**Disposition Approved on Date:**  
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**Disposition Date:** 22 May 2009  
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